



# WELCOME TO QUEST INDUSTRIAL

R&E

ROBOTICS &  
END OF LINE

# WHY CHOOSE QUEST

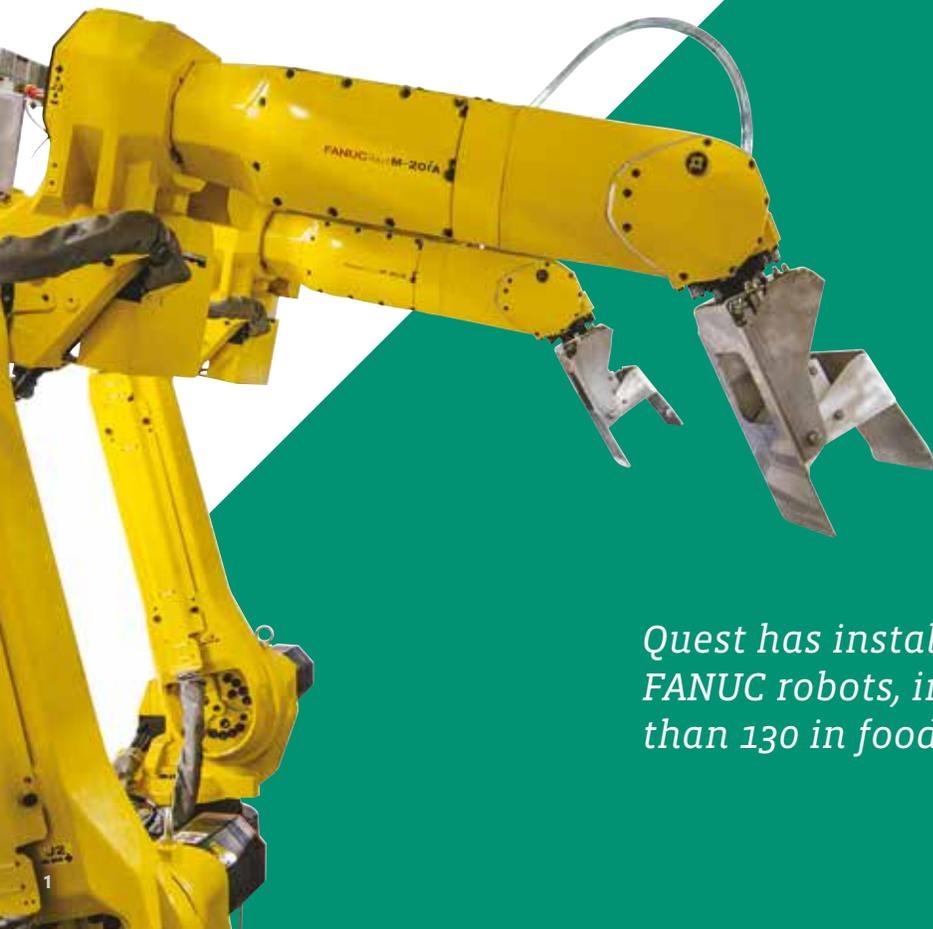
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We love what we do, but more importantly, we are thrilled when we provide a customer with an automated solution that makes their company more successful.



Quest has built its success creating robotic automation solutions that function successfully in environments industry has considered unavailable for robotic automation. We utilize a variety of industry tools including vision software, intelligent program modifications, artificial intelligence, and other mechanical innovations to create robotic solutions and interface software that are successful in even the harshest environmental conditions.

The diverse expertise of our engineers will help your company improve efficiency, reduce costs, increase production and provide a safer work environment. Quest will help you better utilize the space available and improve the flexibility of your production line in a carefully designed and pain-free process that fits your needs.



*Quest has installed more than 400 FANUC robots, including more than 130 in food-handling applications.*



## THE QUEST DIFFERENCE

We understand how to create a robotics solution utilizing the latest industry innovations and incorporate a user interface to integrate seamlessly into your operations.

Our engineers understand a variety of industry environmental conditions and design systems with materials that are durable and easy to sanitize and technologies that adhere to strict safety standards. We understand 3-A, USDA, & FDA compliance and encompass those regulations within the equipment to help your facility pass safety and quality standards.

We have worked with manufacturers in many markets and will work with you to identify areas of your processes in which robotics will excel.



## Integrating Innovation With Industry

Saying the word “innovation” in today’s business environment evokes many different meanings. It could mean simply a new idea as a synonym to invention or it could indicate that the new idea drives additional value through the idea’s execution. For Quest, innovation within the robotic automation industry means constantly focusing on the delivery of solutions that solve business challenges, drive operational efficiency, increase safety, and deliver overall savings for our customers.

Quest does not just stop with simple invention; we drive our team to find ways to continuously deliver more value to our customers. Whether that is creating a robotic cell in a smaller footprint to maximize space, creating software to meet our customers’ ever-changing product portfolio or finding a way to place robotics in a process that traditionally has been viewed as unable to be automated, Quest continues to drive new ideas to turn them into innovative solutions for the marketplace.

**Quest Industrial  
strives to go  
above and beyond  
expectations**

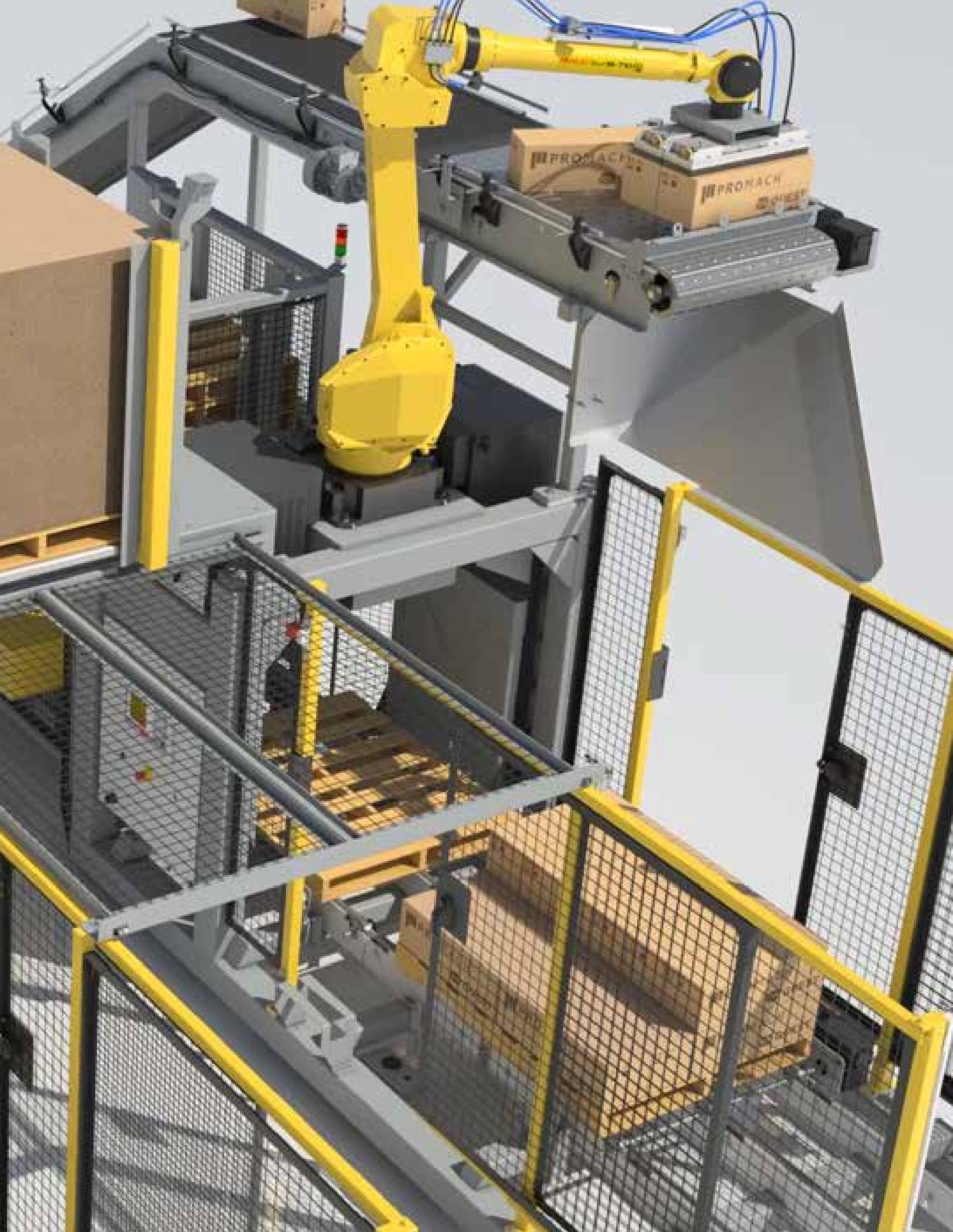
## Your Trusted Advisor

### **WE HELP YOU:**

- Create safer work environments
- Better utilize the space and assets available
- Improve the flexibility of your production line

### **RELATIONSHIPS**

The process of automating involves making a lot of decisions, and we are here to help you down this path. Ultimately, our relationship with you is the focus of our business. We want to partner with you to help you achieve your goals. Our success depends on your satisfaction and for that reason, we remain involved from start to finish. We take pride in offering you the very best, and building a relationship that will stand the test of time.



## Industrial Automation Solutions



### **DIRECT FOOD HANDLING**

Quest offers direct food handling solutions that adhere to rigorous sanitary standards to keep food safe. The Quest Quik Pick QP100 Pick and place solutions for direct food handling that can load, orientate, stack and group products into a wide variety of primary packaging machines such as thermoformers, flow wrappers, and vacuum sealers.

The Quest Quik Fill Solutions also offer cost saving automation solutions in operations where traditionally only manual labor has been used.

These robotic cells can be combined with conveyors, case erectors and case sealers designed for washdown environments to deliver a complete automation solution.



### **ROBOTIC TOP LOAD CASE/CARTON PACKERS**

Quest top-load, high-speed case packers are quick, accurate and compact. The Quik Pick QP200 can be configured to pack product in vertical or horizontal pack patterns within the same cell with limited changeover and handle a large variety of SKUs maximizing cell versatility.

*My company went to using Quest Industrial for our robotic automation needs some time back. It has been a pleasurable business experience. The Quest team has been reliable and their equipment has not only been robust, but was easily modified when we implemented plant wide upgrades.*

JOEL OCKENGA - RHOADES BAKE-N-SERV



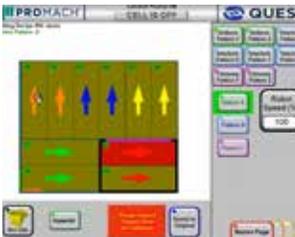
#### **PALLETIZERS**

Quest palletizing solutions incorporate modular engineering for quality control and complete flexibility in machine design for your application. Boxed Bot palletizers feature a long-reach robot that provides higher stack patterns, which better maximize tractor-trailer loading for more efficient shipping.



#### **AUTOMATED GUIDED VEHICLE**

The Quest Intelligent Autonomous Vehicle (IAV) provides a smart, flexible solution to move product through your facility.



#### **SOFTWARE INTERFACE DIFFERENTIATORS**

Quest standard solutions integrate innovative HMI software to optimize the user experience and add flexibility and robotic solutions. Whether that be through the QBox pallet building software, QPick pack pattern building software, or QFill bowl and tray fill building software, Quest's core philosophy is to create intuitive, easy-to-use interfaces as a truly powerful tool for end-users.



#### **TRAINING & AFTER-SALES SERVICES**

Through Quest's onsite and online training with Quest U as well as our after-sales services, you can achieve maximum output with minimal downtime and enjoy increased machine profitability and peak operational efficiency.

## Partnership Process



### STEP 1 - INITIAL CONSULTATION

Our first goal is to truly understand your operations, automation goals and challenges that you face. Fully understanding your application's requirements and automation goals will help us to match you with the best solution. Through the use of robots, application software, controls, and vision products, we want our solution to help you achieve your production goals quickly and affordably.



### STEP 2 - CONCEPT DESIGN

Once we have identified your specific needs, we will develop an initial proposal and proof of concept. There may be multiple options to choose from depending on the goal, but we offer solutions from primary to secondary packaging that will fit your company's needs. After you have approved the proof of concept, we will map out the implementation and installation portion of the project that will soon set new production standards in your facility.





### **STEP 3 - PROJECT MANAGEMENT, ACCEPTANCE TESTING AND INSTALLATION**

The Quest project team understands the importance of not only the manufacture of the equipment but achieving acceptance testing approval and install dates. Throughout the process, Quest will work together with your team to define the schedule for both to ensure we meet your needs. We will clearly map out the project both at the factory and on-site to ensure that our solution meets the application's requirements. We believe in modular design concepts for our solutions to allowing us to streamline installation of your equipment. We are truly dedicated on making sure you get what you need and most important of all a complete solution that will provide you with the highest possible return.



### **STEP 4 - TRAINING**

While Quest solutions are designed to be intuitive and easy to operate, we understand that the best way to ensure maximum return on investment is through training. We want to make sure your staff understands the solution we have developed and utilizes its full potential.



### **STEP 5 - AFTER SALES SUPPORT**

All systems come with Quest's unmatched service and backed by our full warranty. Once your application is complete, we continue to save you time and money by maintaining the systems we have designed and installed by providing automation services and robotic services, maintenance plans, and technical support as needed. Our technical specialists are dedicated to keeping your production line running optimally. They also provide excellent technical support to prevent costly downtime.



*We're a premier systems integrator with a desire to make your job easier, your facility more efficient, and to ultimately reduce your production costs.*

## FANUC Authorized System Integrator

Quest began an exclusive relationship with FANUC in 2007, and has now grown to an Authorized System Integrator with more than 100 robots per year. Quest has unique expertise in sanitary system design to address the food safety requirements demanded in primary-food handling applications. With a focus on dairy and fresh produce, Quest is an established leader of robotic installations in the food industry. As part of their focus on food, Quest's system designs also focus on portability, being able to move entire production lines in a matter of days in order to relocate to other facilities. Quest teams up with other complementary ProMach product brands including Brenton Engineering to make ProMach FANUC's largest packaging integrator.



## Who We Serve

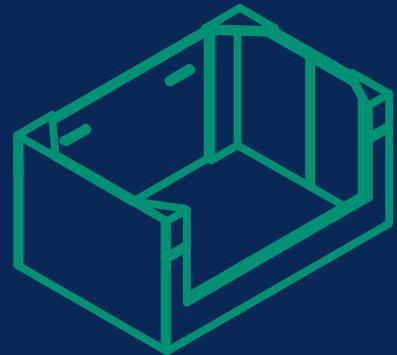
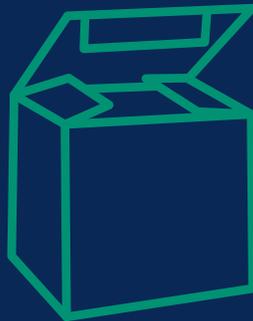
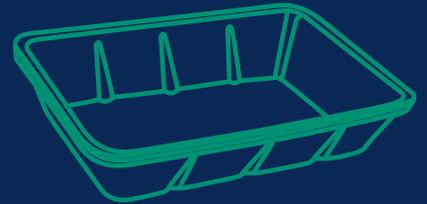
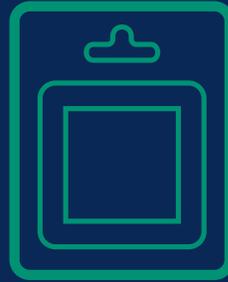
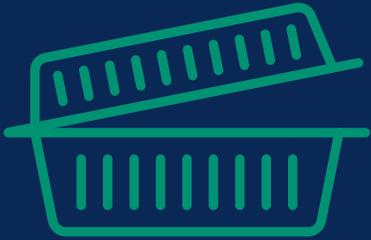
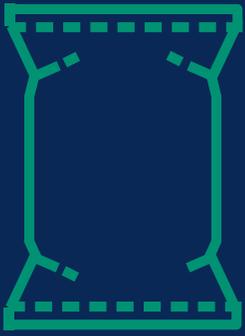
Quest Industrial works to empower others through technology

### MARKETS

- Produce
- Cheese / Dairy
- Ready-to-Eat
- Meat / Poultry
- Beverage
- Consumer Goods
- Frozen Foods
- Industrial

### PACKAGING TYPES

- Flexible Bags / Pouches
- Clamshells
- Compartment Trays
- Bowls
- Standard Cases
- Display Cases
- ThermoForm Trays
- Vacuum Packs
- Blisters
- Cups
- Cartons



We only trust Quest Industrial to service our robots because downtime is expensive. Quest's experienced team of professionals cannot be matched.

TIM SMITH - SSI TECHNOLOGIES



Quest is a leading manufacturer of industrial automation equipment focusing on robotics and vision-guidance serving food, beverage, dairy, and other industries needing to optimize floor space, expand operations with accuracy and consistency, and improve overall production line flexibility and efficiency. Quest offers application-specific software products on their robotic products, including pick and place, case packing, and palletizing systems, to simplify system setup and streamline configurability.

Quest is an award-winning FANUC Authorized System Integrator and Certified Vision Specialist and our systems are capable of direct food contact with USDA compliant and wash down designs. The diverse knowledge base of Quest engineers and programmers encompasses the entire manufacturing robotics process, allowing us to solve nearly any customer challenge with the appropriate level of robotic automation.

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